



Get in touch

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# Horwood Homeware add trading partners and automate messages

Horwood, established in 1896, is now part of the leading European cookware manufacturer Silampos SA. Horwood continues to develop market-leading products and the Stellar, Judge, Horwood and Harmony brands have built a reputation throughout Europe for style, quality, function and value.



Cloud-based and  
easy to use



Fully integrated with  
accounting software



Fully-managed  
with 24/7 support

## What did they want to achieve?

Horwood were looking to add more trading partners and streamline their EDI process. They were reliant on a single PC for all their EDI activity and found they were losing lots of time manually typing in information and printing off their orders.

Their system was 10 years old and Horwood support staff had to handle any

issues surrounding the translation and communications process.

*"Our existing EDI provider was letting us down badly in terms of service and the costs to sort it out seemed unreasonable compared to what NetEDI were offering. The choice to change was easy,"* explained Hazel McPherson, Horwood Homewares IT Manager.



**"The solution from NetEDI is great. The managed service has certainly made life a lot easier and has enabled us to put more time into our business rather than sorting out issues with EDI!"**

Hazel McPherson, Horwood Homewares

## Our solution for Horwood

NeTIX is a cloud-based, scalable, fully managed EDI solution. We provide our clients with as many log ins as they need, which means that multiple users can work on NeTIX at the same time.

NetEDI integrated inbound orders and outbound invoices with Horwood's ERP solution, removing the need to print the orders out and key them in.

- More trading partners
- Streamlined, simplified process
- Multi-user access
- Reduced hardware requirements
- Outsourced EDI troubleshooting
- Access from anywhere with an Internet connection

*"One particular feature we find useful is the validation, exception management and reporting allowing specific problems to be effectively resolved and repeat problems to be driven out of our business," stated Mcpherson. "We have also massively reduced our costs, received a better service, and are now confident to offer EDI solutions to more of our customers."*



Powered by  
**NeTIX**



Used by

**6,300**

people

£

Delivering

**£3Bn**

transactions p.a.



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