



Focus Multimedia meet accounting deadline with NetEDI's help

Focus Multimedia is one of the UK's most successful PC software publishers. To date, they've sold over 24.1 million units of their software since they started in 1995. Amazon, ASDA, Blockbuster, Currys, GAME, Gamestation, Halfords, Maplins, Morrisons, PC World, Play, TESCO and WH Smith all stock their products, to name but a few.



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Cloud-based and easy to use



Fully integrated with accounting software



Fully-managed with 24/7 support

What did they want to achieve?

Focus Multimedia wanted to upgrade their accounting system from Sage 50 to Sage 200 in time for their end of year accounts and they weren't confident their old EDI provider could do it.

Focus needed to receive Orders, Stock Forecasts and Debit Notes in, whilst sending Advanced Shipping Notifications (ASN) and

Invoices Out. Cassie Probert, Financial Accountant, commented,

"The decision to change accounting software at our busiest time of year was not taken lightly, having an EDI provider that could enable a smooth transition was imperative."



"We wanted our EDI provider to go away with all of the necessary details and come back to us with a "go live" date for EDI."

Cassie Probert, Focus Multimedia

Our solution for Focus Multimedia

NetEDI utilised the standard NEAdaptor for Sage 200 module to transfer orders, delivery notes and invoice information between Sage 200 and NeTIX.

This gave Focus the ability to maintain EDI stock and customer information directly within Sage and keep their data in sync.

Orders are automatically converted from the trading partners and imported into Sage as if they had been keyed in. Delivery notes are exported from Sage and automatically loaded into the Advanced Shipping Notification form, so the user can select which products have gone onto which pallet.

Invoices are exported directly from Sage and translated into the format required by each of the trading partners.

We provided Focus Multimedia with an EDI service that runs in the background and is managed by our in-house EDI experts, leaving Focus free from the burden of dealing with EDI issues and able to work solely within the Sage 200 interface.

Probert stated, *"After using our previous EDI software for 13 years, we never expected the process to be so simple. Our EDI has always been integrated into our accounting software, however NeTIX is completely effortless."*

"We receive an email when a new order is received notifying us that it has been integrated and the rest, as they say, is history."



Powered by
NeTIX



Used by
6,300
people



Delivering
£3Bn
transactions p.a.



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