



Filippo Berio achieve seamless ERP integration

Get in touch

+44 (0) 1772 977781

sales@netedi.co.uk

www.netedi.co.uk

The name Filippo Berio has become synonymous with quality. They're one of the leading providers of olive oil in the world, with a turnover in excess of 300 million. Despite their world-wide success, they haven't forgotten their local and family ties.

They're still based in Lucca, the small Italian town they started in back in 1867, and each batch of olive oil is still personally tested by a family member, before it's approved for dispatch.



Cloud-based and easy to use



Integrated with SCS's NAV software



Fully-managed with 24/7 support

What did they want to achieve?

When we first started talking to Filippo Berio, they were looking for a way to maintain existing relationships and add more trading partners.

This naturally led to a review of B2B operations, as their system was outdated, convoluted and prone to error. A desktop system received and transmitted EDI

messages, whilst a third-party, manual system was responsible for the daily order/invoices transactions into Sage. This led to tracking problems, limited visibility and a decrease in cost-effectiveness. Their overall technical objective was to ensure that transactions could be integrated directly with Sage 200 ERP system without any manual intervention/re-keying of data.



“We were doing everything manually with our old system and wanted to centralise and automate the B2B operations. NetEDI were recommended to us and we haven't looked back since.”

Colin Clitherow, Filippo Berio

Our solution for Filippo Berio

We pride ourselves on providing an EDI service that best serves the individual business needs of our clients. Our solution for Filippo Berio takes care of communication with trading partners, processing of documents and integrates seamlessly with Sage. As well as that, they can track the life of any document from beginning to end, in real time.

At NetEDI, we understand the importance of full integration. We were the first developers in the UK to produce an integrated EDI solution for Sage products and have been involved in Sage developments for over 10 years.

“We didn’t expect EDI to be as simple as this. NetEDI make the integration process effortless.”

We’re alerted when new orders are received and integrated with Sage. The automation makes life a lot easier.”

As with all our clients, no one at Filippo Berio needed any EDI expertise to use the system. We provided all the training necessary and our expert staff maintain and monitor the system round the clock.



Powered by
NeTIX



Used by

6,300

people

£

Delivering

£3Bn

transactions p.a.



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