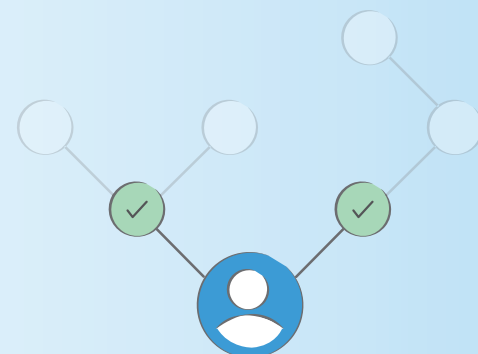




Datel Group find the right EDI solution for their partners

Datel is a leading accounting and ERP software company and the UK's largest Sage Partner. Headquartered in Warrington, Datel also has offices in Leeds and the Netherlands and employs a loyal, highly skilled team of over 140. They look after Datel's growing base of over 800 customers and 25,000 Sage users worldwide.



Get in touch

+44 (0) 1772 977781

sales@netedi.co.uk

www.netedi.co.uk



Cloud-based and easy to use



Integrated with Datel's accounting software



Fully-managed with 24/7 support

What did they want to achieve?

Datel had two Sage 200 clients that needed to send electronic messages to their suppliers in a matter of weeks. They had no previous EDI experience and needed an efficient and cost-effective solution.

Project Services Director, Simon Newbon commented, *"We had to have a solution that fitted our clients' requirements and timescales. It was a tough ask but after meeting with NetEDI, we felt they could deliver."*

Although both clients used Sage, they needed

to use the system in different ways and the EDI solution had to allow for that.

Labels had to be printed to thermal printers in the warehouse, whilst shipping details needed to be entered within Sage as a Delivery Note and exported to an Electronic Data Interchange (EDI) format for delivery to the supplier.

Newbon stated, *"NetEDI understood the requirements and made sure the solution was as efficient as possible."*

Our solution for Datel Group

NetEDI implemented their NeTIX EDI Managed Service solution for both clients. They didn't need any EDI expertise themselves to use the service, as it's completely managed by our in-house team of professionals.

Processing power and trading partner mapping are all shared within the NeTIX cloud, ensuring that changes required by the trading partner can be implemented across the board, rather than with lengthy and costly upgrades to separate implementations.

The hub of the service, NeTIX, is common to both sites, however aspects of the Sage 200 implementation is bespoke for each client. NetEDI delivered a bespoke warehouse entry screen for one of the clients that allowed the scanning of barcodes at the warehouse gate to autogenerate an order and delivery note within Sage 200 and this greatly simplified the despatch process.

The NeTIX Managed Service allows clients to concentrate on running their business, whilst NetEDI take care of anything EDI related.

Newbon concluded, "NetEDI's approach to customers is very much in line with the way Datel works. They take the time to understand the clients' issues and offer a solution that fits their requirements. The way they work with Datel as a partner and their structured approach to delivery, ensures we can provide quality solutions to our customers."



Powered by
NeTIX



Used by
6,300
people



Delivering
£3Bn
transactions p.a.



+44 (0) 1772 977781



sales@netedi.co.uk



www.netedi.co.uk