



Get in touch

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Coral Tools achieve seamless integration with NetEDI

Coral Tools Ltd is the nation's leading supplier of painting tools. Their mission is to make it as easy as possible for people to improve their surroundings by creating innovative, inspiring and affordable products.



Cloud-based and easy to use



Integrated with Access Dimensions



Fully-managed with 24/7 support

What did they want to achieve?

Coral were originally using an EDI service that wasn't compatible with their back-office/ERP system, Access Dimensions. Access Dimensions then recommended us as an EDI provider that specializes in seamless integration, and the rest is history.

Matthew Page, Managing Director at Coral Tools, says, *'We were worried about taking on large accounts, because the process of setting up a new EDI connection seemed over complicated, uncertain and confusing. We wanted our new EDI provider to eliminate that worry.'*

"Working with NetEDI has been very liberating. We're now confident to pursue new trading partners and the support has been fantastic."

Matthew Page, Coral Tools Ltd

Coral Tools now have a fully integrated, managed and reliable EDI service

Previously, Coral Tools had EDI software that sat on a server in their office. There was always an element of risk with a physical server and sometimes they wouldn't receive orders – a costly error.

They now have access to our secure, cloud-based system. Any issues are resolved with a quick email and an expert reply and they're never left to deal with anything alone.

Matthew says, *'The support is the best thing about you guys. For example, we recently had a problem with one of our trading partners that meant EDI messages hadn't gone through. You quickly identified that the issue was with our partner's system, rather than ours, and provided a solution. The support was superb. You're so fast at responding, sometimes it feels like you're part of the company!'*

If you'd like to know more about how we can transform your business to business processes, just get in touch today.



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NeTIX



Used by
6,300
people

£

Delivering
£3Bn
transactions p.a.



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