

NetEDI Managed Services

How a B2B Managed Service can benefit your business

EDI and B2B Integration is a fast-paced operation involving multiple people, departments and critical transactions. Organisations of all sizes are actively looking to streamline business processes with cost effective solutions. An effective managed service helps those same firms transform EDI from an expensive and potentially time-consuming overhead into a cost effective and efficient way to maintain and grow business by providing the necessary experience, skills and infrastructure to allow companies to concentrate on the day-to-day operations.

Partnering with NetEDI for an EDI Managed Service reduces cost, whilst increasing profitability through real-time, end-to-end visibility and control over the business processes you share with customers, suppliers and other outside partners. The service takes responsibility for part or all of your B2B integration infrastructure and processes, enabling you to outsource the electronic exchange of business documents as well as the on boarding and on-going support of new and existing trading partners.

In the current climate it has never been more vital that a reliable IT infrastructure service is in place. Ensuring that downtime is kept to a minimum and any issues are resolved efficiently are key issues to a business operation. Our experience has shown and proven that making the switch to an EDI Managed Service provider can prove to be extremely beneficial from several perspectives. In a time when processes need to be as streamlined as possible and costs should be forecast in advance; moving your EDI processes over to a managed service environment can be the right thing to do.

Here are the top five reasons you should consider switching to our EDI Managed Service:

- Lower operating and investment costs - Minimise your investment in software and hardware infrastructure. Moving away from having to manage and update internal EDI environments will reduce costs and also improve the overall quality of the product as we will only release updates that are checked and supported. This is done in the background resulting in no disruption to the user.
- Increased level of service and uptime - Using a Managed Service can guarantee almost 99.9% uptime with a reliable provider. A continued investment in the service provided ensures that the latest technology is always in place.

- Reduced risks and improved forecasting - Managed Service providers operate with a transparent pricing system, with NetEDI there are no hidden costs enabling you to know your monthly/annual fees up front.
- Redeployment of internal business resources - By outsourcing you don't have the burden of having to hire or train internal staff in EDI/B2B; your business processes will always be covered by the Managed Service team. Small to medium enterprises will no longer need to hire or dedicate staff to that area.
- Increased level of customer satisfaction and business relationships - Improved uptime, future proofed software, increased security, all of these factors lend themselves to a better customer/user experience and improved business relationships with customers and suppliers.

Moving to a Managed Service

Thinking about the move to utilising a Managed EDI Solution can pay dividends for your organisation, it would help significantly reduce costs and also allow you to focus on your core business objectives whilst the NetEDI experts look after the day to day management of your B2B system.

Our managed service offering is an all encompassing solution that will enable your business to meet the full requirements of all of your B2B trading needs. It means that by making a single connection to the NetEDI service a client will enable electronic trading relationships with all of their business partners.

Service features:

- Full featured online dashboard
- No software or applications to install
- Instantly deploy anywhere in the world
- A single, multi-tenant software platform
- 99.997% availability
- Extensive trading partner collaboration. Connect to any partner.
- Translation service with comprehensive ability to support any-to-any data transformation
- Optional Community Management programs, trading partner enablement and onboarding with additional compliance services

The NetEDI community is growing with increasing numbers of companies reaping the cost and service benefits of outsourcing to a fully qualified managed service provider. Industry leading companies are moving to the network whilst existing clients continue to extend their EDI and B2B capabilities to additional trading partners and processes as they continue to recognise the benefits of trading electronically through NetEDI.

For more information on our Managed Service contact the Sales team on **01772 977781**, or email **sales@netedi.co.uk** for more information.